

# PRICE LIST

## Riding Lessons

Lessons - semi private	\$90
Lessons - private	\$95
10 Lesson package	\$810

# Training

Full Care Training Package	\$1,100/month
Programs tailored to meet individual needs	
• 4 lessons or trainer rides per week	
• Full grooming services for horses/ponies, including:	
o Turnout and/or lunging as needed	
o Trimming/Mane pulling	
o Blanketing/Bandaging	
o Administer Medications	
Manage shoeing, veterinary and chiropractic care	
Management of feed program	
Daily Laundry (towels, wraps, saddle pads, girths, boots, etc)	
* Sheets, blankets, and tack trunk covers sent off site for cleaning & repairs are billed at cost	

<ul> <li>Lease Packages</li> <li>Lease of a JPT owned horse only (privately owned horses are subject to specific lease agreements)</li> <li>Basic Grooming</li> <li>Daily Laundry (towels, wraps, saddle pads, girths, boots, etc)</li> </ul>	Half lease \$1300/month Full lease \$2600/month
Eurociser (per horse)	\$75/month
Extra Feed	\$95/month
<ul> <li>Includes supplemental feeding and hay to maintain optimum weight/condition</li> </ul>	
Barn Supplies (per horse)	\$85/quarter
Polo Paddock (per horse)	\$55/month
Body clip (winter months)	\$160.00/pony \$185.00/horse

### Horse Shows

Horse Show Expenses (per horse)	
Barn preparation and set up	\$75/show
Daily show rate	\$135/day
Grooming	
Schooling and show rides	
Class preparation	
Daily maintenance (lunging, walking, turnout)	
Monitor medical needs (medication billed separately)	
Show entries	

Groom tips	\$25/day
<ul> <li>Paid directly to grooms. Groom tips are per horse!</li> </ul>	\$100/show
Percentage of show expenses	Split between #
<ul> <li>JPT employee accommodations</li> </ul>	of horses
<ul> <li>Gas, food and travel expenses</li> </ul>	
<ul> <li>Feed and bedding (when not split by horse show office)</li> </ul>	
<ul> <li>Groom and tack stalls (when not split by horse show office)</li> </ul>	
Use of Lesson Horse at Show	\$100/day
Other	
• If you have signed up for a horse show and decide not to go (regardless of reason for not attending), you will be responsible for the stall fee, scratch fee, any office admin fees and the groom/tack stall split at the horse show	
<ul> <li>All entrants must provide 3 checks per show for payment of show entries, braiding, and grooming.</li> </ul>	
• There will be a \$100 service charge per horse when JPT has to cover show expenses.	
Show clip	\$160.00/pony
	\$185.00/horse
Deposit	\$500
<ul> <li>Due prior to each show and credited towards your bill</li> </ul>	

### Board

Portola Farms Board	\$1100.00/month
	paid to Portola Farms

#### Sales and Leases

JPT will work with clients to buy, sell and lease horses as requested. This service includes finding potential prospects, trying horses, overseeing veterinary exams and negotiating prices and terms. JPT will charge a commission fee of 15% for these services, which will be based on the sales, purchase, or lease price of the horse. All travel, hotel, rental car and meal expenses are to be paid by the client. A consulting fee of \$100/day will be paid by the prospective buyer to JPT. This fee will be deducted from the commission when purchase is complete.

#### Billing and Payment

Invoices are sent at the beginning of each month. Training is billed at the beginning of the month, as are deposits for horse shows. Horse show charges will be invoiced after the show. Bills are due within 10 days of the invoice date. Late fees will be charged at a rate of 18% per annum in addition to a monthly re-billing fee of \$25.

30-day notice is required for all horses leaving the training program.

### Remit all payments to:

Jan Pearce Training c/o Joyce Burden 116 Madera Ave San Carlos, CA 94070 (650) 595-1607

Acknowledgement of Price List and Payment Terms:

Print Customer Name

Customer Signature

Date